

Offshore Mechanical Design and Analysis Center

ODC – A closer look at the trends and benefits

"We have a plan, to cut your company's expenses and make it more profitable. Our prices just can't be ignored when you run a business"

Introduction

Nowadays, outsourcing has become a normal practice. Our solutions are designed to satisfy specific requirements of our clients. Ours is client friendly organization. Our Offshore Mechanical Design and Analysis Development Center (ODC) makes you feel as it is your own development wing. We always try to understand the needs of our clients. It helps the companies to concentrate on their actual businesses. Client satisfaction is our main objective.

Value Proposition

Our proposal is to set up a dedicated offshore Mechanical Design and Analysis Development Center for you in Bengaluru, India. An ODC in India where you would be able to continue develop your projects and serve your internal and external clients with the same or improved quality levels, but at a drastically reduced cost. We will provide world-class facility with qualified and talented Technical Expertise team. **It will be an extension of your own facility, available to you at a reduced cost.**

❖ **The ODC comes with added benefits:**

- Reduced manpower cost (salary cost per person in India would be typically 1/5 of the US/UK costs).
- We have team of Design Engineers in CATIA / NX / Solid Works /Auto Desk Inventor, analysis specialist with Hypermesh/ Ansys and manufacturing expertise with 4-30 years. Reduced overhead (recruitment administration).
- We provide seamless collaboration between offshore office and client project staff through live chat/ email/voice/video.
- We try to understand the needs of our clients & Customized accordingly.
- Ability to ramp up/down quickly with no adverse implications.
- Ability to maintain low-cost buffer to meet staff turnover.
- Ability to maintain low-cost bench to meet sudden spurts in business Demand.
- We always keep our self- updated with the latest available technologies

❖ **Benefits derived due to offshore Design and Analysis center:**

- Enables focus on rapidly changing technology needs.
- Enables creation of specialized skill base at drastically reduced cost (training of employees on the reserve staff can be done in India).
- Attrition control – the customer focuses on product quality levels.
- Reduced time to market.
- Creation of Globally deployable resource Pool.

Benefits with Us

- We always deliver customized services. We try to understand the needs of our clients, at first. While designing our solutions, our main aim is to satisfy specific requirements of our clients.
- Our knowledge source contains a great source of information including case studies and reports on latest happenings. With the help of our 'knowledge source', you can know about our organization, what we do and what we did in the past.
- We select only qualified professionals who are educated from the best universities.
- We have a competitive edge as market leader in India with lower cost of operation in sourcing skilled developers and designers. We have a plan, to cut your company's expenses and make it more profitable. Our prices just can't be ignored when you run a business.
- You can get technical support for your existing applications even after the completion of your project.
- We always keep our self updated with the state-of-art technologies.

Employee Retention

Our company enjoys higher employee retention rate. We take following measures to keep our employee retention rates higher:

- Our line managers maintain good relationships with our employees
- We always try to maintain higher standards of recruitment
- We provide chances for all our employees to improve their skills and grow up in their careers
- We promote our employees to higher designations according to their performance
- Where ever, it is not possible to promote employees to higher designations, we at least increase the salaries.
- We always try to make the work interesting for our employees
- Employees can express their grievances with the management
- We provide job security and stability for our employees provided their performance is up to mark
- We assure maximum job satisfaction for our employee

Proposed ODC Model and Plan

